

INDIANA UNIVERSITY SOUTHEAST
Bachelor of Science in Business
(Beginning Fall 2005)

NAME: _____ SID: _____
CONCENTRATION: _____ START SEMESTER: _____

<u>GENERAL EDUCATION</u>	<u>HRS</u>	<u>BUSINESS CORE</u>	<u>HRS</u>
<u>First Year Seminar</u>	1	E100* Current Econ Topics	3
<u>Written Communications</u> ENG-W 131 (C or better)	3	P: New students must have full admit status or test into Math-M 117; returning students must have minimum 2.0 GPA or Jr. Standing or minimum math grade (C- in M 007/T 101) or completion of M 117 or higher/T 102 or higher).	
<u>Oral Communications</u> ENG-W 231	3	E200* Fundamentals of Economics	3
<u>Quantitative Reasoning</u> SPCH-S 121	3	P: Minimum grade of B- in E 100 OR minimum math grade (B- in M 007/T 101; C- in T 102/ T 103/m 117; D- in M 118).	
MATH-A 118/M 110/M 112/M 117/M 118 M 119/M 122/M 125/M 215	3	X 220 Business Career Perspectives	1
<u>Information Technology Fluency</u> BUS-K 201/CSCI-C 201/A 290/C 106/C 201 EDUC-W 200/FINA-P 273/P 280/MUS-A 301 MUS-A 302/NURS-S 472/PSY-P 250/P 251	3	Must be completed in first 60 hours of course work A 201 Intro to Financial Accounting	3
<u>Reasoning About Ethical Questions</u> PHIL-P 100/P 140/P 145/P 200/P 240 or JOUR-J 280	3	P: 12 credit hours and a 2.0 GPA. A 202 Intro to Managerial Accounting	3
<u>Diversity</u> AFRO-A 169, EDUC-M 300, FINA-A 150, GEOG-G 201, HIST-F 100/F 232/G 100/H 207 H 231/PHIL-P 170, POLS-Y 107/109, SOC-S 163)	3	P: A 201 L 201 Legal Environment of Business	3
<u>Central Issues, Ideas & Methods of Inquiry: Arts;</u> FINA-F 100/H 100/N 100, MUS-E 241/M 174/ T 109, THTR-T 105/T 120	3	K 201 Computer in Business	3
<u>Humanities;</u> (AFRO-A 169, ENG-L 101/L 102/L 104/L 106/ L 297/L 299/L 352/L 354/L 356, FINA-A 101/ A 102, HUMA-U 101/U 102, PHIL-P 100, THTR-T 271)	3	P: A 201 or E 200 E 280 Applied Stats for Business I	3
<u>Central Issues, Ideas & Methods of Inquiry: Natural & Physical Science</u> (One course with lab)	3	P: Math-M 122 or equivalent placement E 281 Applied Stats for Business II	3
(BIOL-L 100/L 101/L 102, CHEM-C 100/C 101/ C 102/C 204/C 105/C 106/C 122/C 125/C 126, GEO-L-G 100/G 180, PHYS-P 100/P 105/P 120/ P 201/P 221, PLSC-B 101/B 203)	3	P: E 280 and Math M 119 (may be taken concurrently if student earned a B in Math M 122) M 301 Intro to Marketing Management	3
<u>Central Issues, Ideas & Methods of Inquiry: Social & Behavioral Science</u> ECON-E 100/ GEOG-G 100, HIST-H 101 H 103/H 104/H 105/H 106, JOUR-C 200 POLS-Y 103/Y 107/Y 109/Y 205, PSY-B 310/ P 101/P 102, SOC-S 106	5	P: BUS-A 201, ECON-E 100/E 200, E280, & Junior standing F 301 Financial Management	3
Critical Thinking BIOL-L 101/102/CHEM-C 100/C 104/C 105 C 125/C 126/CSCI-A 201/C 201/C 237/C 251 ECON-E 100/ENG-W 270/2 290/W 420 GEO-L-G 100/G 180/HIST-F 100/G 100 NURS-S 471/PHIL-P 150/PHYS-P 100/P 105/ P 120/P 201/P 221/PLSC/PSY-P 101/P 102 SPCH-S 228	3	P: BUS-A 201 and Junior Standing P 301 Operations Management	3
General Education Total: 33 to 39 Hrs. (K 201 and E 100 counted in Business Core)		P: ECON-E 281 and Junior Standing K 321 Management Info Systems	3
		P: BUS-K 201, ECON-E 281 and Junior Standing Z302 Managing Bhav in Organizations	3
		P: SPCH-S 121 and Junior standing X410 Career Planning and Placement	1
		J401 Administrative Policy	3
		P: BUS-F 301/K 321/P 301/Z 302 and Senior standing. Business Core Total: 44 Hrs	
		TOTAL GEN ED: _____	
		TOTAL BUS CORE: _____	
		TOTAL CONCENTRATION: _____	
		TOTAL FREE ELECTIVES: _____	
		TOTAL UPPER LEVEL HOURS: _____	

FREE ELECTIVES

BUSINESS CONCENTRATIONS

ACCOUNTING (24 Credit Hours)

Required courses (18 Credit Hours)
BUS-A 311 Intermediate Accounting I P: A 202
BUS-A 312 Intermediate Accounting II P: A 311
BUS-A 325 Cost Accounting P: A 202
BUS-A 328 Taxation of Individuals P: A 201
BUS-A 337 Computer-Based Accounting Systems P: A 202, K 201
BUS-A 424 Auditing P or C: A 312
Required Electives (6 Credit Hours)
BUS-A 339 Advanced Taxation (3 Hours)
BUS-A 413 Gov and Not-for-Profit Accounting (3 Hours)
BUS-A 422 Advanced Financial Accounting (3 Hours)
BUS-A 437 Advanced Managerial Accounting (3 Hours)
BUS-L 303 Commercial Law (3 Hours)
Or select two other 300/400 level BUS or ECON courses outside Accounting (except internships and BUS-M 300).

BUSINESS ECON AND PUBLIC POLICY (21 Hrs)

Required courses (15 Credit Hours):
ECON-E 321 Intermediate Microeconomic Theory P: E 200
ECON-E 322 Intermediate Macroeconomic Theory P: E 200
Any nine other credits of 300/400 level Economics courses
Required Electives (6 Credit Hours): Select two other 300/400 level BUS courses outside Economics (except internships and BUS-M 300).

FINANCE (21 Credit Hours)

Required Courses (15 Credit Hours):
BUS-F 302 Financial Decision Making P: F 301, E 280
BUS-F 420 Investments P: F 301
BUS-F 446 Banking and Financial Intermediation P: F 301
BUS-F 494 International Financial Management P: F 301
ECON-E 350 Money and Banking P: E 200
Required Electives (6 Credit Hours): Select two other 300/400 level BUS or ECON courses outside Finance (except internships and BUS-M 300).

124 SEMESTER HOURS _____
LAST 30 HOURS AT IUS _____
2.0 BUSINESS GPA _____

FIRST SEMESTER: _____

Course Hours

THIRD SEMESTER: _____

Course Hours

FIFTH SEMESTER: _____

Course Hours

INFO AND OPERATIONS MGT (21 Credit Hours)

Required courses (15 Credit Hours)
BUS-K 330 Contemporary Topics in Info Tech P: K 321
BUS-K 335 Info Systems Analysis and Design P: K 321
BUS-K 400 Info for Ops Control and Data Mgmt P: K 335
BUS-P 330 Project Management P: P 301
BUS-P430 Total Quality Management P: P 301
Required Electives (6 Credit Hours): Select two other 300/400 level BUS or ECON courses outside IOM or any 200 or above Computer Science Course (except internships and BUS-M 300).

GENERAL MANAGEMENT (21 Credit Hours)

Required Courses (15 Credit Hours):
BUS-D 300 International Business P: E 200 and Junior standing
BUS-W 301 Management and Org Theory P: Jr. Standing
BUS-W 430 Organizations and Org Change P: Z 302
BUS-Z 440 Personnel-Human Resources Mgmt P: Z 302
BUS-Z 441 Wage and Salary Administration P: Z 302
Required Electives (6 Credit Hours): Select two other 300/400 level BUS or ECON courses outside Management (except internships and BUS-M 300).

MARKETING (21 Credit Hours)

Required Courses (15 Credit Hours):
BUS-D 300 International Business P: E 200 and Junior Standing
BUS-M 303 Marketing Research P: M 301, E 280
BUS-M 405 Buyer Behavior P: M 301
BUS-M 415 Advertising and Promotion Management P: M 301
BUS-M 450 Marketing Strategy and Policy P: F 301, M 303, M 405 P 301, Z 302, and Senior Standing
Required Electives (6 Credit Hours): Select two other 300/400 level BUS or ECON courses outside Marketing (except internships and BUS-M 300).

45 UPPER LEVEL HOURS (300/400) _____
2.0 OVERALL GPA _____
HALF OF BUS/ECON COURSES AT IUS _____

SECOND SEMESTER: _____

Course Hours

FOURTH SEMESTER: _____

Course Hours

SIXTH SEMESTER: _____

Course Hours

OTHER REQUIREMENTS