

# Indiana University Southeast Business Degree Check Sheet (effective Fall 2007)

## Associate of Science in Business (marked as <sup>A</sup>), Bachelor of Science in Business (marked as <sup>B</sup>)

Name: \_\_\_\_\_ SID#: \_\_\_\_\_ Advisor: \_\_\_\_\_ Date: \_\_\_\_\_

<i>For courses in this column, a grade of D- or better is acceptable except where otherwise noted.</i>	
<b>FYS Requirement</b>	
<sup>AB</sup> First Year Seminar	1
<b>Introduction to Business</b>	
<sup>A</sup> COAS-W 100 (C- or better) [NOTE: NOT REQUIRED FOR BS DEGREE.] Must be taken before 56 credit hours. If not, a 300 level BUS or ECON course must be taken in its place to count toward the AS degree.	3
<b>Required Prerequisites</b>	
<sup>AB</sup> MATH-M 122 (C- or better)	3
<sup>AB</sup> CSCI-C 106 (C or better) <i>[or test out]</i>	3
<b>General Education Requirements</b>	
<b>Written Communication:</b>	
<sup>AB</sup> ENG-W 131 (C or better)	3
<sup>B</sup> ENG-W 231 (C- or better)	3
<b>Oral Communication:</b>	
<sup>B</sup> SPCH-S 121	3
<b>Quantitative Reasoning:</b>	
<sup>B</sup> MATH-M 119 (C- or better) (Must take in 1 <sup>st</sup> 80 hrs, P: MATH-M 122)	3
<b>Information Technology Fluency:</b>	
<sup>AB</sup> BUS-K 201 (C- or better) (P: See business core)	3
<b>Reasoning About Ethical Questions:</b>	
<sup>B</sup> Any approved Category 1 course: (Recommend PHIL-P 100)	3
<b>Diversity:</b>	
<sup>AB</sup> Any approved Category 1 course: (Recommend SOC-S 163)	3
<b>Central Issues, Ideas &amp; Methods of Inquiry:</b>	
<b>Arts/Humanities</b>	
<sup>AB</sup> Any approved arts course:	3
<sup>AB</sup> Any approved humanities course: (Recommend PHIL-P 100)	3
<b>Central Issues, Ideas &amp; Methods of Inquiry:</b>	
<b>Natural/Physical Sciences</b>	
<sup>AB</sup> Any approved course:	3
<sup>B</sup> Any approved course w/lab: (2 <sup>nd</sup> Discipline)	5
<b>Central Issues, Ideas &amp; Methods of Inquiry:</b>	
<b>Social/Behavioral Sciences</b>	
<sup>AB</sup> Any approved Category 1 course: (Recommend ECON-E 100)	3
<sup>AB</sup> Any approved course (2 <sup>nd</sup> Discipline) (Recommended PSY-P 101)	3
<b>Critical Thinking:</b>	
<sup>AB</sup> Any approved course (that double counts) (Recommend PSY-P 101)	(3)

**School of Business Admission Requirements:**

Minimum overall GPA of 2.0

Minimum GPA of 2.3 in the following set of courses:

- ENG-W 131 (min C), CSCI-C 106 or equivalent (min C),
- BUS-A 201 (min C-), and ECON-E 100 (min C-)

Note: Students should apply for admission to the School of Business as soon as requirements are met. ASC students will not be allowed to register for core 300-level business courses.

<b>BUSINESS CORE</b>
<b>44 Hours, C- or better required in each of these courses</b>
<sup>AB</sup> E100 Current Economic Topics P: new students must have full admit status or test into Math M117; returning students must have minimum 2.0 gpa or jr. standing or minimum math grade (C- in M007/T101) or completion of M117 or higher/T102 or higher) <i>Students who have had either E107 or E108 should take E200</i>
<sup>AB</sup> E200 Fundamentals of Economics P: minimum grade of B- in E100 OR minimum grade of C- in E100 and minimum math grade (B- in M007/T101; C- in M117/T102/T103; D- in M118 or higher)
<sup>AB</sup> A201 Introduction to Financial Accounting P: 12 credit hrs & 2.0 gpa
<sup>AB</sup> A202 Intro to Managerial Accounting P: BUS-A 201
<sup>AB</sup> L201 Legal Environment of Business
<sup>AB</sup> K201 Computer in Business P: CSCI-C106 or equivalent and either BUS-A 201 or ECON-E 100
<sup>B</sup> X220 Business Career Perspectives (1 cr hr) <b>Must be completed in first 60 hours of coursework</b>
<sup>B</sup> E280 Applied Statistics for Business I P: MATH-M 122 and BUS-K 201 or equivalent Excel skills
<sup>B</sup> E281 Applied Statistics for Business II P: ECON-E 280 and MATH-M 119 (may be taken concurrently if student earned a grade of B in MATH-M 122) <b>Must be completed in first 80 hours of coursework</b>
<sup>B</sup> M301 Introduction to Marketing Management P: BUS-A 201, ECON-E 200, ECON-E 280, & Jr Stdg
<sup>B</sup> F301 Financial Management P: CSCI-C106, BUS-A 202 and Jr Stdg
<sup>B</sup> P301 Operations Management P: ECON-E 280 & Jr Stdg
<sup>B</sup> K321 Management Information Systems P: BUS-K 201, ECON-E 280 & Jr Stdg
<sup>B</sup> Z302 Managing and Behavior in Organizations P: SPCH-S121 & Jr Stdg
<sup>B</sup> X410 Business Career Planning and Placement (1 cr hr)
<sup>B</sup> J401 Administrative Policy P: F301, K321, M301 P301, Z302 and Sr Stdg <b>Must be taken in the last semester before graduation</b>
<b><sup>A</sup> To complete an AS Degree:</b>
Complete the courses marked by an <sup>A</sup>
Complete a total of 63 hours (not including developmental courses)
Minimum of 2.0 GPA overall
Minimum of 2.0 GPA in Bus & Econ courses
Last 15 hours must be taken at IUS
Apply for degree in School of Business office six months prior to graduation
Student must complete one of the following tracks:
<b>AS – Business Administration Track</b>
1) Business Elective (3 hours) One course from ECON-E280, BUS-F260, BUS-A325 or BUS-A328 <i>(Students pursuing the BS in Business should select ECON-E 280)</i>
2) Business Elective (3 hours) One course not from above from any 300 level BUS or ECON. <b>Must have necessary pre-requisites.</b> <i>(Students pursuing the BS in Business should select from BUS-F301, BUS-K321, BUS-M301, BUS-P301 or BUS-Z302)</i>
<b>AS – Accounting Track</b>
1) BUS-F260
2) 6 hours of Accounting from the following: BUS-A311, BUS-A312, BUS-A325, BUS-A328, BUS-A339

**B BUSINESS CONCENTRATIONS**

**21 hours required (except Accounting)**  
**C- or better required in each of these courses**  
Internship or Professional Practice hours do not count towards concentrations

**ACCOUNTING (24 credit hours)**  
**Required courses (18 credit hours):**  
BUS A311 Intermediate Accounting I P: A202  
BUS A312 Intermediate Accounting II P: A311  
BUS A325 Cost Accounting P: A202  
BUS A328 Taxation of Individuals P: A201  
BUS A337 Computer-Based Accounting Systems P: A202, K201  
BUS A424 Auditing P or C: A312  
**Required electives (6 credit hours):**  
BUS A339 Advanced Taxation (3) P: A328  
BUS A413 Governmental and Not-for-Profit Accounting (3) P: A311  
BUS A422 Advanced Financial Reporting (3) P: A311  
BUS L303 Commercial Law (3) P: L201  
Or select two other 300/400 level business or econ courses outside of Accounting (except internships and Bus M300)

**BUSINESS ECONOMICS AND PUBLIC POLICY**

**(21 credit hours)**  
**Required courses (15 credit hours):**  
ECON E321 Intermediate Microeconomic Theory P: E200  
ECON E322 Intermediate Macroeconomic Theory P: E200  
Any nine other credits of 300-400 level economics courses  
**Required electives (6 credit hours):**  
Select two other 300/400 level business courses outside of Economics (except internships and Bus M300)

**FINANCE (21 credit hours)**

**Required courses (18 credit hours):**  
BUS A310 Mgmt Decisions and Financial Reporting P:A202, F301  
BUS F302 Financial Decision Making P: F301, E280  
BUS F420 Investments P: F301  
BUS F446 Bank and Financial Intermediation P: F301  
BUS F494 International Financial Management P: F301  
ECON E350 Money and Banking P: E200  
**Required electives (3 credit hours):**  
Select one other 300/400 level business or econ course outside of Finance (except internships and Bus M300)

**INFORMATION AND OPERATIONS MANAGEMENT**

**(21 credit hours)**  
**Required courses (15 credit hours):**  
BUS K330 Contemporary Topics in Info Technology P: K321  
BUS K335 Information Systems Analysis and Design P: K321  
BUS K400 Information for Op Control and Data Mgmt P: K335  
BUS P330 Project Management P: P301  
BUS P430 Total Quality Management P: P301  
**Required electives (6 credit hours):**  
Select two other 300/400 level business or econ courses outside of Information and Operations Management or any 200 level or above Computer Science course (except internships and Bus M300)

**MANAGEMENT (21 credit hours)**

**Required courses (15 credit hours):**  
BUS D300 International Business P: E200 & Jr Standing  
BUS W301 Management and Organizational Theory P: Jr. Standing  
BUS W430 Organizations and Organizational Change P: Z302, W301  
BUS Z440 Personnel-Human Resource Management P: Z302  
BUS Z441 Wage and Salary Administration P: Z302  
**Required electives (6 credit hours):**  
Select two other 300/400 level business or econ courses outside of Management (except internships and Bus M300)

**MARKETING (21 credit hours)**

**Required courses (15 credit hours):**  
BUS D300 International Business P: E200 & Jr. Standing  
BUS M303 Marketing Research P: M301 & E280  
BUS M405 Buyer Behavior P: M301  
BUS M415 Advertising and Promotion Management P: M301  
BUS M450 Marketing Strategy and Policy P: F301, M303, M405, P301, Z302 & Sr Standing  
**Required electives (6 credit hours):**  
Select two other 300/400 level business or econ courses outside of Marketing (except internships and Bus M300)

**General Electives**


**To complete the BS in Business Degree**

Complete the required courses as marked by a <sup>B</sup> (including the requirements for a concentration)  
Complete at least 124 hours (not including developmental courses)  
Complete at least 45 hours of 300/400 level courses  
Minimum of 2.0 GPA overall  
Minimum of 2.0 GPA in Bus & Econ courses  
Last 30 hours must be taken at IUS  
Half of all required business courses must be taken at IUS  
Apply for degree in School of Business office six months prior to graduation

**NOTE:** Student moves to current requirements if not enrolled for over 1 year