

Indiana University Southeast Business Degree Check Sheet (Summer 2008-Summer 2009)
Associate of Science in Business (marked as ^A), Bachelor of Science in Business (marked as ^B)

APPROVED by UCC: March 5, 2008

Name: _____ SID#: _____ Advisor: _____ Date: _____

School of Business Admission Requirements:

___ Minimum overall GPA of 2.0

___ Minimum GPA of 2.3 in the following set of courses:

___ ENG-W 131 (minimum: C) ___ CSCI-C 106 or equivalent (minimum: C)

___ BUS-A 201 (minimum: C-) ___ ECON-E 100 (minimum: C-)

Note: Students should apply for admission to the School of Business as soon as requirements are met. ASC students will not be allowed to register for core 300-level business courses.

^ATo complete an AS Degree:

___ Complete the required courses as marked by an ^A

___ Complete a total of 63 hours (NOT including developmental courses)

___ Minimum of 2.0 GPA overall

___ Minimum of 2.0 GPA in BUS & ECON courses

___ Last 15 hours must be taken at IUS

___ Apply for degree in School of Business office six months prior to graduation.

___ Complete one of the following tracks:

AS – Business Administration Track

1) Business Elective (3 hours): One course from ECON-E280, BUS-F260, BUS-A325 or BUS-A328 _____
(Students pursuing the BS in Business should select ECON-E 280)

2) Business Elective (3 hours) One course not from above from any 300 level BUS or ECON _____
(Students pursuing the B.S. in Business: Select from BUS-F301, BUS-K321, BUS-M301, BUS-P301 or BUS-Z302.)
(Must have necessary pre-requisites.)

AS – Accounting Track

1) BUS-F260

2) 6 hours of Accounting from the following: BUS-A337, A311, A312, A325, A328, or A339 _____

^BTo complete the BS in Business Degree:

___ Complete the required courses as marked by a ^B

___ Complete at least 124 hours (NOT including developmental courses)

___ Complete at least 45 hours of 300/400 level coursework

___ Minimum of 2.0 GPA overall

___ Minimum of 2.0 GPA in BUS & ECON courses

___ Last 30 hours must be taken at IUS

___ Half of all required business and economics courses must be taken at IUS

___ Apply for degree in School of Business office six months prior to graduation.

___ Complete the requirements for at least one concentration area (see concentration descriptions)

NOTE: *Students who drop out of the university for longer than one year will automatically move to the most recent course requirements on resuming their studies.*

Required Courses:

- ___ ^{AB} First Year Seminar (1 hr) (D- or better)
___ ^{AB} MATH-M 122 (C- or better) [or test out]
___ ^{AB} CSCI-C 106 (C or better) [or test out]

FOR AS ONLY: ___ ^A COAS-W 100 (C- or better) [NOTE: NOT REQUIRED FOR BS DEGREE.]

Must be taken before 56 credit hours. If not, a 300 level BUS or ECON course must be taken in its place to count toward the AS degree.

General Education Requirements: *For courses in this section, a grade of D- or better is acceptable except where otherwise noted.*

Written Communication:

- ___ ^{AB} ENG-W 131 (C or better) or Honors-H 103
___ ^B ENG-W 231 (C- or better)

Oral Communication:

- ___ ^B SPCH-S 121 or Honors-H 104

Quantitative Reasoning:

- ___ ^B MATH-M 119 (C- or better) [Must take in 1st 80 hrs, P: MATH-M 122]

Information Technology Fluency:

- ___ ^{AB} BUS-K 201 (C- or better) [P: See business core]

Reasoning About Ethical Questions:

- ___ ^B Any approved course (see list): _____
(Recommend PHIL-P 100 or PHIL-P 140)

Diversity:

- ___ ^{AB} Recommend choose from POLS-Y 107, POLS-Y 109 or SOC-S 163
(due to pre-req requirements)

Arts/Humanities:

- ___ ^{AB} Any approved arts course (see list): _____
___ ^{AB} Any approved humanities course (see list): _____
(Recommend PHIL-P 100 or PHIL-P 140)

Natural/Physical Sciences:

- ___ ^{AB} Any approved 3 hour course (see list): _____
___ ^B Any approved 5 hour course&lab – 2nd discipline (see list): _____

Social/Behavioral Sciences:

- ___ ^{AB} Any approved course: [ECON-E 100]
___ ^{AB} Recommend PSY-P 101 – due to pre-req requirements

Critical Thinking:

- ___ ^{AB} Recommend PSY-P 101 – due to pre-req requirements

Business Core:

^A 18 Hours

^B 44 Hours

C- or better required in each of these courses

- ___ ^{AB} **E100** Current Economic Topics P: new students must have full admit status or test into Math M117; returning students must have min 2.0 gpa or jr. standing or min math grade (C- in M007/T101 or completion of M117 or higher/T102 or higher).
Students who have had either E107 or E108 should take E200.
- ___ ^{AB} **E200** Fundamentals of Economics P: minimum grade of C- in E100 AND minimum math grade (B- in M007/T101; C- in M117/T102/T103; D- in M118 or higher) OR minimum grade of B- in E100
- ___ ^{AB} **A201** Introduction to Financial Accounting P: 12 credit hrs & 2.0 gpa
- ___ ^{AB} **A202** Intro to Managerial Accounting P: BUS-A 201
- ___ ^{AB} **L201** Legal Environment of Business
- ___ ^{AB} **K201** Computer in Business P: CSCI-C106 or equivalent and either BUS-A 201 or ECON-E 100
- ___ ^B **X220** Business Career Perspectives (1 cr hr) **Must be completed in first 60 hours of coursework**
- ___ ^B **E280** Applied Statistics for Business I P: MATH-M 122 and BUS-K 201 or equivalent Excel skills
- ___ ^B **E281** Applied Statistics for Business II P: ECON-E 280 and MATH-M 119 (may be taken concurrently if student earned a grade of B in MATH-M 122.) **Must be completed in first 80 hours of coursework**
- ___ ^B **M301** Introduction to Marketing Management P: BUS-A 201, ECON-E 200, ECON-E 280, at least 45 hours completed, PSY-P 101, and one of the following diversity courses: POLS-Y 107, POLS-Y 109 or SOC-S 163
- ___ ^B **F301** Financial Management P: CSCI-C106, ECON-E 100, BUS-A 202, at least 45 hours completed
- ___ ^B **P301** Operations Management P: ECON-E 280, at least 45 hours completed
- ___ ^B **K321** Management Information Systems P: BUS-K 201, ECON-E 280, at least 45 hours completed
- ___ ^B **Z302** Managing and Behavior in Organizations P: SPCH-S121, PSY-P 101, at least 45 hours completed
- ___ ^B **X410** Business Career Planning and Placement (1 cr hr)
- ___ ^B **J401** Administrative Policy P: F301, K321, M301, P301, Z302 and Sr. Stdg. Must be taken last semester before graduation.

Concentration Options for the B.S. in Business Degree (Summer 2008-Summer 2009)

[C– or better required in each of these courses]

ACCOUNTING (24 credit hours)

Required courses (18 credit hours):

BUS-A 337 Computer-Based Accounting Systems P: A201, K201
BUS-A 311 Intermediate Accounting I P: A202 P or C: A337
BUS-A 312 Intermediate Accounting II P: A311
BUS-A 325 Cost Accounting P: A202
BUS-A 328 Taxation of Individuals P: A201
BUS-A 424 Auditing P or C: A312

Required electives – select two courses (6 credit hours) from:

Select from 300/400 level BUS or ECON courses outside of Accounting
(NOT from BUS-M 300, BUS-A 310 or internships/professional practice)

OR...

BUS-A 339 Advanced Taxation P: A328
BUS-A 413 Governmental and Not-for-Profit Accounting P: A311
BUS-A 422 Advanced Financial Reporting P: A311
BUS-L 303 Commercial Law P: L201

BUSINESS ECONOMICS AND PUBLIC POLICY (21 credit hours)

Required courses (15 credit hours):

Must take the following two courses (6 credit hours):

ECON-E 321 Intermediate Microeconomic Theory P: E200
ECON-E 322 Intermediate Macroeconomic Theory P: E200

Must take 3 additional courses (9 credit hours) from the following list:

_____ ECON-E 323 Urban Economics P: E200
_____ ECON-E 333 International Economics P: E200
_____ ECON-E 340 Labor Economics P: E200
_____ ECON-E 350 Money and Banking P: E200
_____ GEOG-G 438 Advanced Geographic Information Systems P: GEOG-G 338

Required electives – select two courses (6 credit hours) from:

Select from 300/400 level BUS courses outside of Economics (NOT from internships/professional practice or BUS-M 300).

OR...

GEOG G 438 (If not used to satisfy the 18 credit hours required above. A course cannot double-count in both the 18 BEPP concentration hours and the 6 required elective hours for BEPP.)

GEOG G 439 P: GEOG G 438

FINANCE (21 credit hours)

Required courses (18 credit hours):

BUS-A 310 Mgmt Decisions and Financial Reporting P: A202, F301
**OR BUS-A 311 Intermediate Accounting I P: A202, P or C: A337
BUS-F 302 Financial Decision Making P: F301, E280
BUS-F 420 Investments P: F301, E200
BUS-F 446 Bank and Financial Intermediation P: F301
BUS-F 494 International Financial Management P: F301
ECON-E 350 Money and Banking P: E200

Required electives – select one course (3 credit hours) from:

Select from 300/400 level BUS or ECON courses outside of Finance (NOT from internships/professional practice or BUS-M 300)

** Students successfully completing BUS-A 311 cannot then take BUS-A 310

HUMAN RESOURCES MANAGEMENT (24 credit hours)

Required courses (18 credit hours):

Must take the following 4 courses (12 credit hours):

BUS-W 301 Management and Organizational Theory P: Jr. Standing

BUS-Z 440 Personnel-Human Resource Management P or C: Z302

BUS-Z 441 Wage and Salary Administration P: Z302, P or C: Z440

BUS-Z 445 Human Resource Selection P: Z302, P or C: Z440

Must take 1 additional course (3 credit hours) from the following list:

___ BUS-Z 443 Developing Employee Skills P: Z302, P or C: Z440

___ BUS-Z 444 Personnel Research and Measurement P: Z302, P or C: Z440

Must take 1 additional course (3 credit hours) from the following list:

___ The 2nd course of BUS-Z 443, BUS-Z 444

___ BUS-D 300 International Business P: E200 & Jr. Standing

___ BUS-P 330 Project Management P: P301

___ BUS-P 430 Total Quality Management P: P301

___ BUS-W 430 Organizations and Organizational Change P: Z302,W301

___ ECON-E 340 Labor Economics P: E200

Required electives – select two courses (6 credit hours) from:

Select from any 300/400 level BUS or ECON courses outside of HRM[BUS-Z] (NOT from internships/professional practice or BUS-M 300). A course cannot double-count in both the 18 HRM concentration hours and the 6 required elective hours for HRM.

OR...

SPCH-C 325 Interviewing Principles and Practices

SPCH-S 322 Advanced Interpersonal Communication

SPCH-S 440 Organizational Communication

SPCH-S 450 Gender and Communication

PSY-B 378 Introduction to Industrial Psychology

OLS 331 Occupational Safety and Health

POLS-Y 404/SPEA-V 373 Political Issues in Public Personnel Management

INFORMATION AND OPERATIONS MANAGEMENT (21 credit hours)

Required courses (15 credit hours):

BUS-K 330 Contemporary Topics in Info Technology P: K321

BUS-K 335 Information Systems Analysis and Design P: K321

BUS-K 400 Information for Op Control and Data Mgmt P: K335

BUS-P 330 Project Management P: P301

BUS-P 430 Total Quality Management P: P301

Required electives – select two courses (6 credit hours) from:

Select from 300/400 level BUS or ECON courses outside of IOM (NOT from internships/professional practice or BUS-M 300) or any 200 level or above Computer Science course. *Reminder: Students choosing 200 level courses still must have at least 45 hours of 300/400 level coursework to graduate. Check prerequisite requirements for CSCI courses.*

INTERNATIONAL BUSINESS (21 credit hours)

Must take one course from:

- ___ POLS-Y 109 Introduction to International Politics (*preferred*)
 ___ POLS-Y 107 Introduction to Comparative Politics (*allowed*)

Must choose a Region of emphasis: Europe Latin America Asia Africa

Must take first two years (14 credit hours) of a foreign language:

Europe: may choose either French, German or Spanish

Latin America: Spanish

Asia: Japanese or Chinese

Africa: French

_____ (4) _____ (4) _____ (3) _____ (3)

Required courses (15 credit hours):

BUS-D 300 International Business Administration P: E200 and Jr Standing

BUS-F 494 International Finance P: F301

ECON-E 333 International Economics P: E200

POLS-Y 376 International Political Economy R: Y109 (or Y107) and E200

One 300-400 level course from the chosen Region's list of courses in Group A, Group B or Group C of the International Studies Major (see Bulletin for lists). _____

Required electives – select two courses (6 credit hours) from:

Select from 300/400 level BUS or ECON courses outside of International Business
(NOT from internships/professional practice or BUS-M 300)

MANAGEMENT(21 credit hours)**Required courses (15 credit hours):**

Must take the following 4 courses (12 credit hours):

BUS-D 300 International Business P: E200 & Jr. Standing

BUS-W 301 Management and Organizational Theory P: Jr. Standing

BUS-W 430 Organizations and Organizational Change P: Z302, W301

BUS-Z 440 Personnel-Human Resource Management P or C: Z302

Must take 1 course (3 credit hours) from the following list:

___ BUS-W 311 Small Business Entrepreneurship P:A201, E100, Junior Standing, P or C: M301 or M300

___ BUS-W 320 Leadership and Ethics P: Junior Standing

___ BUS-Z 441 Wage and Salary Administration P: Z302, P or C: Z440

Required electives – select two courses (6 credit hours) from:

The 2nd course of BUS-W 311, BUS-W 320 or BUS-Z 441

The 3rd course of BUS-W 311, BUS-W 320 or BUS-Z 441

OR select from any 300/400 level BUS or ECON courses outside of Management [BUS-W] (NOT from internships/professional practice or BUS-M 300).

MARKETING (21 credit hours)

Required courses (15 credit hours):

BUS-D 300 International Business P: E200 & Jr. Standing

BUS-M 303 Marketing Research P: M301 & E280

BUS-M 405 Buyer Behavior P: M301

BUS-M 415 Advertising and Promotion Management P: M301 OR BUS-M 330 Personal Persuasion Strategies P: M301

BUS-M 450 Marketing Strategy and Policy P: M301, two other M courses and Sr. Standing

Required electives – select two courses (6 credit hours) from:

The 2nd course of BUS-M 415 or BUS-M 330

OR Select from 300/400 level BUS or ECON courses outside of Marketing [BUS-M] (NOT from internships/professional practice.)

OR...

JOUR-J 320 Principles of Creative Advertising

TEL-R 440 Advertising Strategies P: SPCH-S 205, JOUR-J 320

GENERAL BUSINESS (24 credit hours)

(NOTE: Students choosing this concentration cannot double-concentrate)

Choose a combination of 8 BUS or ECON concentration courses (NOTE: elective courses like BUS-L 303 can be taken). No more than 2 courses can come from a particular concentration's set of 18 required hours. For an individual course that is required in more than one concentration, the student must designate the concentration that course will represent. (Example: BUS-D 300 is required in the Management, Marketing and International Business concentrations. The General Business Concentration student taking D300 can select which one of those concentrations it represents.)

Not from internships/professional practice or BUS-M 300.

Course	Concentration
1) _____	_____
2) _____	_____
3) _____	_____
4) _____	_____
5) _____	_____
6) _____	_____
7) _____	_____
8) _____	_____